

Message Text

UNCLASSIFIED

PAGE 01 BEIRUT 02827 121043Z

11

ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

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O R 121016Z MAR 74

FM AMEMBASSY BEIRUT

TO AMEMBASSY JIDDA IMMEDIATE

INFO SECSTATE WASHDC 6851

USDOC WASHDC

UNCLAS BEIRUT 2827

FOR THE AMBASSADOR

EO 11652: N/A

TAGS: BGEN, SA

SUBJECT: BROWN AND ROOT JIDDA INTERNATIONAL AIRPORT

1. EDWARD P. O'SULLIVAN, BROWN & ROOT, CALLED AT EMBASSY BEIRUT FOR ASSISTANCE PASSING ON TO EMBASSY JIDDA MESSAGE THAT BROWN & ROOT WITHDRAWING FROM BID FOR JIDDA INTERNATIONAL AIRPORT. O'SULLIVAN LEAVING BEIRUT MORNING MARCH 13 TO LONDON. NOT RETURNING RIYADH AS ORIGINALLY PLANNED. O'SULLIVAN HAS SENT FOLLOWING MESSAGE BY COMMERCIAL CABLE TO COL. NASSIEF, CIVILAIR, JIDDA.

QUOTE SORRY TO INFORM YOU THAT BROWN AND ROOT MANAGEMENT CANNOT COMPLY WITH YOUR REQUEST FOR A FIXED PRICE FOR YOUR PROJECT. WE REGRET THAT WORLD CONDITIONS TODAY HAD TO INFLUENCE OUR DECISION. WE FEEL THAT OUR PROPOSAL IN YOUR BEST INTEREST AND INTEREST OF SAUDI ARABIA. BROWN & ROOT HAD HOPED THAT WE COULD HAVE PARTICIPATED IN THIS PROJECT WITH YOU. WE WISH YOU EVERY SUCCESS AND BEST OF LUCK IN YOUR VENTURE. IF THE SITUATION SHOULD BE REQUIRED OUR PROPOSAL IS STILL AVAILABLE UNQUOTE.

2. O'SULLIVAN WISHES IT TO BE UNDERSTOOD THAT QUOTE SHOULD SITUATION CHANGE OUR PROPOSAL IS STILL AVAILABLE UNQUOTE. THIS APPARENTLY ALLUDES TO BROWN UNCLASSIFIED

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& ROOT'S DESIRE FOR COST PLUS CONTRACT IN PREFERENCE

TO FIXED PRICE. DECISION BASED ON TELEPHONE CON-
SULTATION WITH BROWN & ROOT MANAGEMENT HOUSTON.
PLEASE INFORM BUGSHAN.
GODLEY

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NNN

Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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